	at a court ble	FIDELITY	HORACEMANN	VALLADED	VALCASTO
Sales Loads - Up Front					
(Typically 1% to 5.75% of contributions)	0%	0%	0%	0%	0%
Annuity M&E Expenses					
	0 to 1.2%*	0%	1.25%	.75-1.25%	0.46%
Contingent Deferred Surrender Charges	5% if > 10% withdrawn, Fee waived	0%	8%-5% Declining to 0%	5%/5yrs Unless	00/
	after 12 years	0%	after 5 years	waiver met	0%
Annuity Contract Maintenance Fees (usually a flat annual fee between \$25 and \$50)	Lower of 2% or \$30 (Waived above \$25,000)		\$25 waived at \$25,000	\$15	\$20
Recordkeeping/Admin/Compliance Fees				Included	Included
(Typically an "add on" asset based fee)	\$0	\$24/Year	\$0	above	above

These are the fees of the plan. The individual mutual funds you invest in will also have fees. Those fees are in a similar range for all optinos and depend on your choice of funds

^{*}The low end fees are for the annuity option provided by $\ensuremath{\mathsf{AXA}}$.