

MINUTES

Parkway West Middle School PTO General Meeting

April 16, 2024 | 7:00 – 8:30 PM West Middle Library

BOARD MEMBERS: Myriam Andrews (President), Casey Pfarr (President-Elect) Stephanie Stokes (VP, Fundraising), Robyn Hayes (VP, Community Events), Tamara Welliver (VP, Communications), Mary Curtis (Secretary), Martin White (Treasurer), Julie Wyatt (Former President)

Attendance: All board members, Christina Merriman, Sarah Masterson, Abhishek Tripathy

ORDER OF BUSINESS:

- 1. Welcome Myriam Gitt-Andrews
- 2. February Meeting Minute Approval Mary Curtis
 - a. First Approval: Martin White, Second Approval Stephanie Stokes
- 3. April Meeting Minute Approval Mary Curtis (5-9-2024)

First Approval: Casey Pfarr; Second Approval: Martin White

- 4. President Report Myriam Andrews
 - a. General Updates
 - b. Grants
 - i. P.E. Department Scooters
 - ii. National Junior Honor Society (NJHS) Food Pantry Grade Level Cookies
 - c. Playground Equipment
 - i. Remaining budget for playground equipment will be put towards the additional scooter expenses.
 - d. All School Spring Event
 - i. Will combine as Trivia Night
 - e. Capital Project / School Improvement Ideas:
 - i. "Cafeteria Improvement Project" to include additional microwaves.
 - ii. Proposing vote to approve microwave purchase, up to \$7K.
 - 1. Will include tables, electrical, nice area for setup.
 - 2. First Approval: Martin White
 - 3. Second Approval: Myriam Gitt
 - 4. Yays: Remaining Participants, Nays: None
 - PTO Board positions and Committee chair position recruitment 2024-2025
 - i. We still need a President Elect and VP of Community
 - ii. We have one 6th Grade Rep, but looking for 2 more
 - iii. The former 6th Grade Reps have agreed to stay on as 7th Grade Reps
 - iv. We need 8th Grade Reps

5. Treasurer Report - Martin White

- a. Budget Notes, P&L Review, Proposed Budget for 24-25
- b. Proposed Budget Updates:
 - i. Spiritwear: increase expense budget to \$10K and revenue budget to \$15K to reflect increased sales.
 - ii. Longhorn Legacy: increase expenses \$1K to better reflect overhead costs for our direct giving campaign.
 - iii. Staff Welcome Back Breakfast: add new \$400 expense for event in August.
 - iv. Membership Toolkit/Quickbooks: rename to "Accounting Software" and lower expense to \$500
 - v. Background Checks: remove expense line item.
 - vi. Playground Equipment: rename expense category to "Misc. PTO Purchase Requests"
- c. The revised budget will be presented to the population and voted on for final approval at the May 9th General Meeting.

6. Fundraising Report - Stephanie Stokes

a. Trivia Night, 4/20, 7:00-10:00pm, doors open at 6:00pm

- i. Location: Elite Football Academy (off Edison Rd in Chesterfield valley)
- ii. Theme: Night at the Races (horse race derby themed)
- iii. Registration Update
- iv. Volunteers: We need event volunteers, especially for setup! Please sign up here.
- v. 32Auctions is the vendor again this year.
- vi. Raffle:
 - 1. Raffle Tickets available for purchase; \$25/ticket or 5 for \$100
 - 2. Raffle: 2 ALL-INCLUSIVE, LUXURY SUITE TICKETS TO BILLY JOEL & STING LIVE IN CONCERT ON 9/27/24!
- vii. Weinhardt: table and chair rentals; one-time decrease in table order available.
- viii. Round Sponsors: \$150 per sponsor for name on round. 10 rounds.
- b. Longhorn Legacy Update: Raised nearly \$14K so far
- c. Fun Food Days
 - i. April 24: last \$1 Donut Day
- d. Spirit Wear Sales
 - i. Sales have closed for the school year; will resume next fall.
- e. Spirit Night Monthly Fundraiser
 - i. April 19 STL City 2 SC (Friday Night)
 - ii. April 20: Goodcents Fundraiser PWM will get kickback for 10% of all sales on trivia day, not just from folks who mention West.
- f. Yard Sign Fundraiser is going on now for 5th Graders sold ~ 30 signs so far; sales are open for the next two weeks
- 7. Community Report Robyn Hayes
- 8. Communications Report Tamara Welliver
- 9. New Business Dr. Kealen
 - a. Volunteer Appreciation Tea: really nice turnout by volunteers; food prepared by the FACS students
 - b. Hired new Vice President: Emily Weber from Pattonville
 - c. Musical: High School Musical Jr
 - i. Mr. Dean's last show
 - ii. Really good turnout
 - iii. Emily Kremer is the new teacher already hired direct out of college
 - d. MAP testing is coming up the week of May 6
 - e. Safety: adding a gate on the road between West High and West Middle
 - f. Staff: We needed to right-size staff and reallocate some to other buildings due to the reassignment of Piermont students to South and Southwest Middle Schools; all teachers were effectively reallocated.

Upcoming Dates:

APRIL:

Tuesday, April 16 – PTO General Meeting

Thursday, April 18 – Early Release

Friday, April 19 – No School

Saturday, April 20 – PWMS Trivia Night

MAY:

Monday, May 6 – Friday, May 10 – Teacher Appreciation Week

Wednesday, May 8 - Early Release

Thursday, May 9 – PTO General Meeting

Monday, May 27 - No School (Memorial Day)

Thursday, May 30 - Last Day of School

APPENDEX – BUDGET



PTO Budget as of 4-3-2024 at 1:23pm

Income Categories	23-24 Budget	YTD Actual	Notes
Longhorn Legacy			
Direct Giving			
Campaign	\$10,000.00	\$13,989.70	
Campaign	\$10,000.00	\$13,363.70	
			Kendra Scott and Dine Out
Spirit Nights/Events	\$750.00	\$715.73	nights
			Days when we sell food at
Fun Food Days	\$2,000.00	\$1,781.50	school lunches
			Current Profit \$4,813.53;
			Please note that Spirit wear
			items were sold to teachers
			at cost, and other items have
Spirit Wear Sales	\$10,000.00	\$27,795.19	been donated to Principals
			Offset by \$700 below, charge
			admission/food - Fall Tailgate
			- Friday, Sept 9, 2023; Funds
			Raised to be Donated to
AUCL LEUE .	¢750.00	Ć4 245 57	Parkway Food Pantry
All School Fall Event	\$750.00	\$1,345.57	(\$491.92) Offset by \$700 below, charge
			admission/food – Possible
All School			Outdoor Movie Night – Friday,
Winter/Spring Event	\$750.00	\$0.00	Apr 26, 2024
Trivia Night			
Registration	\$6,000.00	\$6,052.63	Registration and sponsors
Trivia Night Silent			Silent Auction + concert ticket
Auction	\$2,500.00	\$627.83	sales
8 th Grade Celebration			
Collection	\$3,000.00	\$2,118.72	
Fun Run	\$600.00	\$500.00	Income from sponsors
Interest	\$100.00	\$110.01	
Total Income	\$36,450.00	\$55,036.88	

Expense Categories				
Longhorn Legacy				
Direct Giving			hooked fundraiser, fundraiser	
Campaign	\$400.00	\$960.00	expenses	
Fun Food Days	\$1,300.00	\$1,990.73	fun food days	
Spirit Wear Expenses	\$5,000.00	\$17,273.98	Spirit Wear Exp.	
All School Fall Event	\$700.00	\$1,345.57	All School Tailgate	
All School			Offset by raising \$750 (entry	
Winter/Spring Event	\$700.00	\$0.00	charge, food sales)	
			Trivia Night Expenses + bank	
Trivia Night Expenses	\$1,980.00	\$1,709.38	fees from trivia night	
Grants	\$5,000.00	\$5,098.27	Teacher Grants	
Staff Appreciation	\$3,000.00	\$354.91	Staff Appreciation	
Conference Dinners	\$3,000.00	\$2,332.08	Conference Dinners	
Teacher Gifts /				
Awards	\$400.00	\$100.00	Teacher Gifts	
6th Grade Welcome				
Event	\$500.00	\$500.00	6th grade welcome event	
			6th grade social, 6-8th grade	
6 th Grade Social	\$1,500.00	\$1,769.68	socials	
		-		
7 th Grade Social	\$1,500.00	\$804.36	7th grade social	
8 th Grade Social	\$1,500.00	\$1,025,03	8th Grade Social	
8 th Grade Celebration	\$6,000.00	\$1,501.71	8th grade Finale	
Longhorn Pride	\$1,000.00	\$0.00	Longhorn Pride	
Membership				
Toolkit/Quickbooks	\$900.00	\$320.00	Dues and subscriptions	
			PTO Today liability insurance	
Liability Insurance	\$500.00	\$466.00	payment	
			Provides funding for families	
			in need; July 2023 - Coulter	
			Family (\$100) & Moellenhoff	
Benevolence	\$150.00		Family (\$100)	
Principal Misc	\$150.00	\$1.00	PTO/President Misc.	
PTO Office/General				
Admin Expenses	\$300.00	\$320.81		
			Provide funding to volunteers	
			in need for finger printing	
Background Checks	\$200.00		fees	
			Gaga ball pit maintenance &	
			playground equipment	
Playground			replacement (sports balls,	
Equipment	\$200.00		etc.)	
Spirit	\$250.00	\$250.00	Spirit/Homecoming	
Fun Run	\$300.00	\$44.50	Spooky Run	
Total Expenses	\$36,430.00	\$38,368.91		
23-24 P	lanned Income:	\$36,450.00	First Community Checking	
	anned Expense:	\$36,430.00	First Community MM	
	and Not Income:	\$20.00	Total Cash	

23-24 Planned Net Income:

\$20.00

Total Cash

Parkway West Middle School PTO

Profit and Loss by Tag Group

July 1, 2023 - April 3, 2024

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NET OPERATING REVENUE	\$16,667.9
Total Expenditures	\$19,104.2
Trivia Night Expenses	5,098.2 1,660.0
Teacher Grants	TOTA 5,098.2
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Teacher Gifts & Awards	100.0
Staff Appreciation	354.9
Spooky Run Staff Appropriation	44.5
Spirit/Homecoming	250.0
PTO President-Misc.	1.0
PTO Copies/Supplies	90.9
Office/General Administrative Expenditures	229.8
Liability Insurance	466.0
Hooked Fundraiser	760.0
Fundraising	200.0
Dues & subscriptions	320.0
Conference Dinners	2,332.0
Benevolence Fund	200.0
Bank Charges	49.3
All-School Tailgate	1,345.5
8th Grade Social	1,025.9
8th Grade Finale	1,501.7
7th Grade Social	804.3
6th Grade Welcome Event	500.0
6th Grade Social	1,534.6
6-8th Grade Socials	235.0
Expenditures	
GROSS PROFIT	\$35,772.1
Total Cost of Goods Sold	\$19,264.7
Spirit Wear Exp.	17,273.9
Fun Food Days	1,990.7
Cost of Goods Sold	1 000 5
	φου,000.0
Total Revenue	\$55,036.8
Trivia Night Registration	4,579.9
Trivia Night Auction + Sponsors	1,472.6
trivia concert ticket sales	627.8
Spirit Wear Sales	27,795.1
Paypal from 2022FY Spirit Nights/Events	2,118.7 715.7
· · · · · · · · · · · · · · · · · · ·	2,118.7
Longhorn Legacy	12,387.9
Interest/Dividend Earned	110.0
Get Hooked	1,305.2
Total Fundraisers	2,077.9
Welcome Back Breakfast	296.4
Fun Food Days	1,781.5
Fundraisers	300.0
All School Tailgate Fun Run	500.0
	1,345.5
Revenue	

APPENDIX – Proposed 24-25 Budget



PTO Budget as of 10-17-2023

Income Categories	23-24 Budget	PROPOSED 24-25 Budget	
Longhorn Legacy Direct Giving Campaign	\$10,000.00	\$10,000.00	
Spirit Nights/Events	\$750.00	\$750.00	
Fun Food Days	\$2,000.00	\$2,000.00	
Spirit Wear Sales	\$10,000.00	\$10,000.00	
All School Fall Event	\$750.00	\$750.00	
All School Winter/Spring Event	\$750.00	\$750.00	
Trivia Night Registration	\$6,000.00	\$6,000.00	
Trivia Night Silent Auction	\$2,500.00	\$2,500.00	
8 th Grade Celebration Collection	\$3,000.00	\$3,000.00	
Fun Run	\$600.00	\$600.00	
Interest	\$100.00	\$100.00	
Total Income	\$36,450.00	\$36,450.00	

Expense Categories	23-24 Budget	PROPOSED 24-25 Budget	
Longhorn Legacy Direct Giving Campaign	\$400.00	\$400.00	
Fun Food Days	\$1,300.00	\$1,300.00	
Spirit Wear Expenses	\$5,000.00	\$5,000.00	
All School Fall Event	\$700.00	\$700.00	
All School Winter/Spring Event	\$700.00	\$700.00	
Trivia Night Expenses	\$1,980.00	\$2,000.00	
Grants	\$5,000.00	\$5,000.00	
Staff Welcome Back Breakfast (August)		\$400.00	*NEW LINE ITEM
Staff Appreciation (May)	\$3,000.00	\$3,000.00	
Staff Conference Dinners (November)	\$3,000.00	\$3,000.00	
Teacher Gifts / Awards	\$400.00	\$400.00	
6th Grade Welcome Event	\$500.00	\$500.00	
6 th Grade Social	\$1,500.00	\$1,500.00	
7 th Grade Social	\$1,500.00	\$1,500.00	
8 th Grade Social	\$1,500.00	\$1,500.00	
8 th Grade Celebration	\$6,000.00	\$6,000.00	
Longhorn Pride	\$1,000.00	\$1,000.00	
Membership Toolkit/Quickbooks	\$900.00	\$500.00	*RENAME THIS LINE ITEM – "ACCOUNTING SOFTWARE"
Liability Insurance	\$500.00	\$500.00	
Benevolence	\$150.00	\$150.00	
Principal Misc	\$150.00	\$150.00	
PTO Office/General Admin Expenses	\$300.00	\$300.00	
Background Checks	\$200.00		*REMOVE THIS LINE ITEM
Playground Equipment	\$200.00	\$200.00	*RENAME THIS LINE ITEM – "MISC PTO PURCHASE
Spirit	\$250.00	\$250.00	
Fun Run	\$300.00	\$300.00	
Total Expenses	\$36,430.00	\$36,250.00	
23-24 Planned Income:	\$36,450.00	\$36,450.00	
23-24 Planned Expense:	\$36,430.00	\$36,250.00	
23-24 Planned Net Income:	\$20.00	\$200.00	